



Executive Coaching

Experience:

Georgia Tech Procurement Assistance Center (GTPAC)

Highlights:

Procurement Counseling

Procurement Coaching includes serving as an advisor and facilitator to help:

- Determine the Suitability for Contracting (Maturity, Resources)
- Secure Vendor Registrations
- Secure Vendor Certifications
- Research Procurement Histories
- Protect Intellectual Property
- Network with Government Agencies and Prime Government Contractors
- Identify Bid Opportunities
- Prepare Bid Proposals, Contract Proposals, Grant Proposals

We can help you...

We can provide expert level facilitation, coaching, and mentoring to enable you to develop and implement a results oriented strategy, or strategies, to achieve business goals and leadership goals and breakthroughs in the contracting arena.

- Develop Results Oriented Goals
 - Identify and select goals and document a strategic implementation plan initiative
 - Increase levels of teamwork and collaboration among your staff or other labor resources
 - Increase your capacity for leadership
 - Promote a culture that values and practices teamwork, coaching, mentoring and continued education
- Execute Results Oriented Goals
 - Plan and sustain breakthrough strategies for strategic planning implementation and resilient leadership modeling for change management
 - Enable execution of results oriented implementation plans
 - Increase levels of teamwork and collaboration
 - Increase capacity for leadership with Executive Leadership and Facilitation Skills Development
 - Promote a culture that values continued education

...Achieve Your Goals!